CAREPA NEWS

華裔房地產專業協會新聞

2009 年十一月號 November 2009

President's Message

會長的話

HAPPY THANKSGIVING!

May you and your friends and family enjoy a blessed holiday!

After a careful review, the results of our election, the Board of Directors approves the 2010 Board of Directors on October 21, 2009.



They are. Brian Chen, Margaret Chiu, Lorinda Chou, Teresa Fukushima, Philip Hsu, Suzie Koo, Pauline Lee, Vincent Lieu, Nancy Lin, Sonny Mao, Lucia Tam, Cathy Wong, John Wong, Kelvin Wong and John Wu.

The 2010 Officers are selected from the 15 Directors. The Election Committee held a special meeting on 10/21/09 for the purpose of selecting a slate of officers from the fifteen directors. The officers have been approved by our general membership, and they are President: Philip Hsu (Automatic Ascension), President-Elect: Nancy Lin, Vice President: Lucia Tam, Treasurer: Margaret Chiu, Secretary: Suzie Koo and Historian: John Wu. Congratulations to all newly elected board of directors and officers!

Many goals have been accomplished in making our year 2009 more prosperous. To expand our networks and visibility, CAREPA had an official meeting with Taipei Association of Real Estate Broker (台北市不動產仲介經 紀商業同業公會). CAREPA also attended the Surviving Trip for Investment Real Estate in Taiwan which was

hosted by Overseas Compatriot Affairs Committee R.O.C.(中華民國僑務委員會) in June, CAREPA is moving forward to International field, and now CAREPA is well-recognized in Chinese Communities, not only in the United States but the worldwide.



70 attendees came to our November general meeting, our last mixer of the year. Our 2009 Board of Directors did a wonderful job. It was an honor to work with such a great team to serve our membership with valuable education and promote networking opportunity. It was my personal great pleasure to serve as your president this year and thank you for all your support.

Please don't forget our Annual Christmas Party and Installation Banquet. It will be held on December 6, 2009 at the Almansor Court from 6:00 P.M. till 12:00 A.M. Almansor Court is located at 700 S Almansor St, Salon I and Salon II, Alhambra, CA 91801.It is FREE for all CAREPA members in good standing. You are invited to meet all and witness the installation of the 2010 Board of Directors. Guests are welcomed at \$60 per ticket. Please call to register and reserve your tickets today!

JOHN WU 吳程遠

華裔房地產專業協會 會長 2009 CAREPA President



SUNDAY, DECEMBER 6, 2009 6:00 PM ~ 12:00AM

ALMANSOR COURT

700 S. ALMANSOR ST. SALON I AND SALON II ALHAMBRA, CALIFORNIA 91801

PLEASE RSVP YOUR ATTENDANCE BY NOV, 30 IF YOU ARE VEGETARIAN, PLEASE SPECIFY MEMBERS FREE ~ GUEST \$60

GREAT ENTERTAINMENT ~ RAFFLE PRIZES ~ DANCING



ADVERTISEMENT OPPORTUNITIES

CAREPA is offering advertisement opportunities in this newsletter (Full page \$100, half page \$75, quarter page \$50). If interested, please contact Lucia Tam @ 626-221-288 or e-mail to luciatam@yahoo.com for further details.

2009 CAREPA BOARD OF DIRECTORS 感謝所有理事會成員爲本協會所做出的貢獻

Thank to the Board of Directors for their voluntarism!

Felicidades a la Junta de Directores. Gracias por ser voluntarios.



John C. Wu 2009 President



Philip Hsu **President Elect**



Lucia Tam Vice-President



Brian Chen Secretary



Margaret Chiu Treasurer



Ling Chou Historian

Lorinda Chou





Directors

Paulina Lee



Nancy Lin



Sonny Mao



Karen To



Gregory Tse



Cathy Wong



Kelvin Wong



Paul Cheng, Legal Advisor

COMMITTEE CHAIRS

BUDGET AND FINANCE **BYLAWS ELECTION CHRISTMAS/INSTALLATION GOLF TOURNAMENT**

Margaret Chiu **Kelvin Wong** Philip Hsu Philip Hsu Yin Bihr/Jacqueline Cheou

HOPE AWARD **MEMBERSHIP** PROGRAMS/MIXERS PUBLICATIONS/PUBLIC RELATIONS WEBSITE

Kelvin Wong Karen To **Nancy Lin** Lucia Tam **Brian Chen**

NOVEMBER GENERAL MEETING NOVEMBER 11, 2009

6:30PM

SPEAKER **DAVID D. FU**

David Fu & Associates, Attorneys-at-Law

TOPIC

"Realtor Issues with Loan Modifications. Short Sales and REOs"

EMPRESS HARBOR ESTAURANT

111 N. Atlantic Blvd. 3rd floor Monterey Park, CA 91754

For reservations and information, contact Nancy Lin @ 626-285-8333



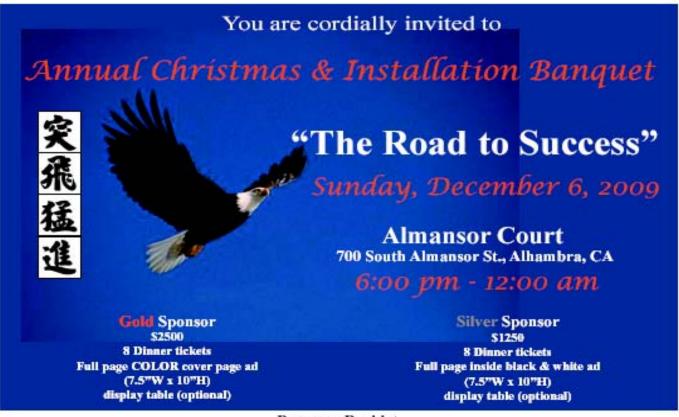


Chinese American Real Estate Professionals Association

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P.O.Box 1435, San Gabriel, CA 91776

www.carepa.org



Program Booklet

Full page COLOR (7.5"W x 10"H) back cover \$500 (1 available)
Full page COLOR (7.5"W x 10"H) inside front cover \$450 (1 available)
Full page COLOR (7.5"W x 10"H) inside back cover \$450 (1 available)
Full page black & white (7.5"W x 10"H) \$400
Half page black & white (7.5"W x 5"H) \$300
Business card \$50

CAREPA member: FREE Guests: \$60

Company Name:	225.0	ntact rson:	
Company Address:		y, State, Code:	
Phone Number:	Fa Nu	mber:	
Cellular Number:	200	Mail dress:	
□ Gold Sponsor \$2500 □ Inside COLOR Front Cover\$450 □ Inside B & W Half Page\$300 □ CAREPA Member FREE	☐ Silver Sponsor\$1250 ☐ Inside COLOR Back C ☐ Business Card\$50	over_\$450	☐ Back Cover_\$500 ☐ Inside B & W Full Page_\$400 ☐ Guests _\$60
			Total: \$ Check #

To purchase tickets, place advertisement, become a sponsor, or to make a reservation, please contact:

John Wu 323.578.8988 Philip Hsu 626.230. 9655 Lucia Tam 626.221.2888

EDITOR MESSAGE: Happy Holidays! BE ALERT ~ STAY SAFE ~ and enjoy your family & friends.

"CAREPA News" is newsletter published by CAREPA, Chinese American Real Estate Professionals Association in an attempt to facilitate and serve our membership needs. If you would like to contribute an article, include an advertisement, make a comment and/or sponsor any program, please contact Lucia Tam at 626-221-2888 or e-mail to luciatam@yahoo.com or contact CAREPA President, John C. Wu, at 323-578-8988.

October home sales up 10.1 per cent, beating expectations as tax credit spurs sales

By Alan Zibel (CP)

WASHINGTON — Home sales in the United States far exceeded expectations last month, surging to the highest level in 2½ years as first-time buyers rushed to take advantage of an expiring tax credit.

The National Association of Realtors said that U.S. home resales rose 10.1 per cent to a seasonally adjusted annual rate of 6.1 million in October, from a downwardly revised pace of 5.54 million in September.

The tax credit of up to \$8,000 for first-time owners was originally set to run out on Nov. 30, but Congress renewed it and broadened its reach. People who have owned their current homes for at least five years can now claim a tax credit of up to \$6,500 for a home purchase. To qualify, buyers must sign a purchase agreement by April 30.

The Realtors report on October home sales reflect offers made before buyers knew the tax credit would be extended. "There was a lot of rush and hurry to complete sales" before the deadline, said Lawrence Yun, the trade group's chief economist.

But sales are likely to drop over the winter as buyers hibernate for a few months without the looming tax credit deadline.

The new deadline means that "we're going to see some good activity coming out of the spring," said Pat Lashinsky, chief executive of online real estate brokerage ZipRealty Inc.

Sales, which were nearly 24 per cent above last year's level, had been expected to rise to an annual pace of 5.65 million, according to economists surveyed by Thomson Reuters.

華裔房地產專業協會

CHINESE AMERICAN REAL ESTATE PROFESSIONALS ASSOCIATION P.O. Box 1435 San Gabriel, California 91776 The median sales price was \$173,100, down 7.1 per cent from a year earlier and off 1.6 per cent from September.

In addition to lower prices, mortgage rates have been hovering around 5 per cent since the spring, largely because of government intervention. That has helped restore housing affordability in large swaths of the country.

The inventory of unsold homes on the market fell about 4 per cent to 3.6 million. That's a 7 month supply at the current sales pace, and close to a healthy stock of about six months.

Nationwide sales are up nearly 37 per cent from their bottom in January, but are still off about 16 per cent from the peak in autumn 2005.

Over the summer, the housing market started to rebound from the worst downturn in decades, aided by aggressive federal intervention to lower mortgage rates and bring more buyers into the market.

But experts forecast that prices will fall again. Most say they will hit a new low next spring, perhaps falling another 5 to 10 per cent, as more foreclosures get pushed onto the market.

A record-high 14 per cent of homeowners with a mortgage were either behind on payments or in foreclosure at the end of September, the Mortgage Bankers Association said last week. The worst damage is still concentrated in the states hardest hit from the start: Florida, Nevada, California and Arizona. Together, they accounted for 43 per cent of new foreclosures.

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